Effective Solutions Sales Document

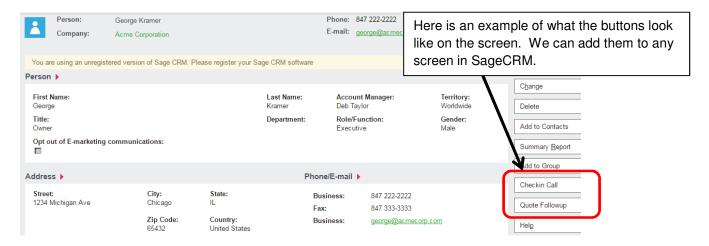
SageCRM Enhancement: Quick Communication buttons

One of the main benefits of a CRM system is the tracking of sales activities. You want to make this communication tracking as easy and efficient as possible for your CRM users.

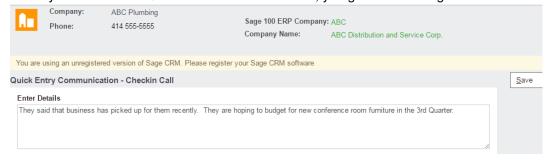
If you have repetitive communications that you are expecting your CRM users to enter, Effective Solutions can implement Quick Communications buttons in your SageCRM system to allow users to create the communications with just 2 clicks!

Let's say your CRM sales users perform 2 repetitive sales activities: Checkin Calls and Quote Followup Calls.

We can build buttons in your SageCRM system and make them appear on key screens in CRM, so the user can simply click on the button, enter in the call notes and click SAVE. Everything else is preset for them in the communication entry.



When you click on the Quick Communication button, you get the following screen to enter in your call notes



When you click on SAVE, the communication record is created in SageCRM with the predefined settings you get to specify when we build the buttons for you. (status, action, subject, date, user, etc)



This is a great time saver for your SageCRM users!

The price to implement this enhancement is \$175 per button.